

POSTING: DORAL B2GF LIGHTER #700050						
(106,300 OFFERS @20/SKU = 5315 SKUs)			(106,300-18,020 (Outside ROUs)=88,280)			
POST DATE	#/SKUs	#/OFFERS	#/SKUs TRANSFERRED			
			ROU	TO 1610	FROM 1610 to Outside ROUs (*)	
4/4/97	1256	25120	11XX	283	375	7500
4/7/97	1187	23740	12XX	46	151	3020
4/11/97	1864	37280	13XX	112	25	500
	X	0	17XX	463	350	7000
	X	0	29XX	0	0	0
	X	0				
	4307	86140		904	901	18020
(*) +Outside ROUs	5208	104160	TOTAL			

BPEN71S3 M8

## WORKPLAN VAP TEMPLATE LIST

11:28 AM

VAP

STARTING VAP ACCT 0

PREV

ACCT VAP ACCOUNT NAME NUM TEMPLATE DESCRIPTION POST

X 442680 MOUNTAIN CANDY & CIG 4 700050 70400 DORAL APR LTR  
 X 447000 MUTUAL WHOLESALE SER 4 700050 70400 DORAL APR LTR  
 X 462720 NEW HAMPSHIRE TOBACC 4 700050 70400 DORAL APR LTR  
 X 468800 NORTH COUNTRY CANDY 4 700050 70400 DORAL APR LTR  
 X 509977 HARRY FORTUNIS, INC 4 700050 70400 DORAL APR LTR  
 X 533288 JONES MCINTOSH TOBAC 4 700050 70400 DORAL APR LTR  
 543630 RITE-AID ROME DIST. 4 700050 70400 DORAL APR LTR  
 X 570300 SCHEIDELMAN, INC. 4 700050 70400 DORAL APR LTR  
 X 586440 SHOSHO BROTHERS, INC 4 700050 70400 DORAL APR LTR  
 X 611800 STANDARD-ROSENBAUM, 4 700050 70400 DORAL APR LTR  
 X 619822 WUSTEFELD CANDY CO., 4 700050 70400 DORAL APR LTR  
 X 647510 TRADING PORT, INC. 4 700050 70400 DORAL APR LTR  
 X 648240 T B I CORPORATION 4 700050 70400 DORAL APR LTR  
 X 649920 TRIPIFOODS, INC. 4 700050 70400 DORAL APR LTR  
 X 655364 BRU-CEL'S DISTRIBUTI 4 700050 70400 DORAL APR LTR  
 692980 SUPERVALU OPERATIONS 4 700050 70400 DORAL APR LTR  
 X 842166 TOPS MARKETS, INC. 4 700050 70400 DORAL APR LTR

Post  
4/11/97

POSTING COMPLETED

BPEN71S2 - M2

WORKPLAN ACTIVITY POSTING

Mar 26, 1997 - 11:43 AM

NEXT FN: \_\_\_\_\_

PROGRAM: 700050 - DORAL B2GF LIGHTER PROGRAM-APRIL

PERIOD: 704-00 HH CODE: DORAL APR LTR

PACKING: 20/SKU

WHS LR	IN REGION 16		OUT REGION 16		TOTAL ACCTS	TOTAL SKUS	TOTAL OFFERS
	ACCTS	SKUS(S)	ACCTS	SKU(S)			
442680	93	120	7	7	100	127	2,540
447000	31	44	0	0	31	44	880
462720	63	75	2	2	65	77	1,540
468800	16	27	0	0	16	27	540
509977	26	39	2	3	28	42	840
533288	102	408	0	0	102	408	8,160
570300	13	25	0	0	13	25	500
586440	5	5	0	0	5	5	100
611800	88	352	0	0	88	352	7,040
619822	11	12	0	0	11	12	240
647510	16	25	0	0	16	25	500
648240	45	52	62	63	107	115	2,300
TOTAL	951	1,864	218	231	1,169	2,095	41,900

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51845 5651

BPEN71S3 M8 WORKPLAN VAP TEMPLATE LIST 11:25 AM  
 VAP STARTING VAP ACCT 0 PREV  
 ACCT VAP ACCOUNT NAME NUM TEMPLATE DESCRIPTION POST

X 204600	SAM FRANK, INC.	4	700050 70400	DORAL APR LTR	
X 211050	J. GALANES & SONS, I	4	700050 70400	DORAL APR LTR	
X 236370	GRAYS WHOLESALE, INC	4	700050 70400	DORAL APR LTR	
X 251520	N. G. GURNSEY CO., I	4	700050 70400	DORAL APR LTR	
X 278580	HERKIMER WHOL. CO.,	4	700050 70400	DORAL APR LTR	
X 281200	HIBBERT & MCGEE, INC	4	700050 70400	DORAL APR LTR	
X 315288	DOWLINGS, INC.	4	700050 70400	DORAL APR LTR	
X 317880	R.L.JONES & SONS, IN	4	700050 70400	DORAL APR LTR	
X 331440	JACOB KERN & SONS, I	4	700050 70400	DORAL APR LTR	
X 332400	KEYCO DISTRIBUTORS,	4	700050 70400	DORAL APR LTR	
X 332520	KEYSTONE TOBACCO CO.	4	700050 70400	DORAL APR LTR	
X 332880	KEY STORES CO., INC.	4	700050 70400	DORAL APR LTR	
X 335710	KINGSTON CANDY & TOB	4	700050 70400	DORAL APR LTR	
X 336660	E. P. KIRST & SONS,	4	700050 70400	DORAL APR LTR	
X 356150	LAVIN CANDY CO., INC	4	700050 70400	DORAL APR LTR	
X 375878	MCLANE NORTHEAST COR	4	700050 70400	DORAL APR LTR	
X 396640	MANCHESTER TOBACCO,	4	700050 70400	DORAL APR LTR	
X 431520	MOHAWK CANDY & TOB.	4	700050 70400	DORAL APR LTR	

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POSTING COMPLETED

BPEN71S2 - M2 WORKPLAN ACTIVITY POSTING Mar 26, 1997 - 11:28 AM  
 NEXT FN: \_\_\_\_\_

PROGRAM: 700050 - DORAL B2GF LIGHTER PROGRAM-APRIL  
 PERIOD: 704-00 HH CODE: DORAL APR LTR PACKING: 20/SKU

WHS LR	IN REGION 16		OUT REGION 16		TOTAL	TOTAL	TOTAL	
	ACCTS	SKUS(S)	ACCTS	SKU(S)	ACCTS	SKUS	OFFERS	
204600	36	47	0	0	36	47	940	
211050	7	8	0	0	7	8	160	
236370	18	33	0	0	18	33	660	
251520	26	36	0	0	26	36	720	
278580	166	268	1	3	167	271	5,420	
281200	50	71	0	0	50	71	1,420	
315288	77	98	0	0	77	98	1,960	
317880	17	29	0	0	17	29	580	
331440	7	9	0	0	7	9	180	
332400	11	13	4	6	15	19	380	
332520	8	22	0	0	8	22	440	
332880	4	4	0	0	4	4	80	
TOTAL	875	1,187	514	539	1,389	1,726	34,520	

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*Handwritten notes:*  
 23,740  
 37,740  
 10,780

*Vertical text on right:* 51845 5652

BPEN71S3 M8

## WORKPLAN VAP TEMPLATE LIST

11:22 AM

VAP

STARTING VAP ACCT 0

PREV

ACCT VAP ACCOUNT NAME NUM TEMPLATE DESCRIPTION

POST

X 023880 ASSOCIATED GROCERS O 4 700050 70400 DORAL APR LTR  
 X 026040 MILHEM ATTEA & BROS. 4 700050 70400 DORAL APR LTR  
 X 026300 AUER & COMPANY, INC. 4 700050 70400 DORAL APR LTR  
 X 044880 A. D. BEDELL CO. 4 700050 70400 DORAL APR LTR  
 X 081120 BUFFALO TOBACCO PROD 4 700050 70400 DORAL APR LTR  
 X 085940 BUTTON BROTHERS, INC 4 700050 70400 DORAL APR LTR  
 X 088080 J. A. CALDERON CO., 4 700050 70400 DORAL APR LTR  
 X 091800 CAPITAL CANDY CO., I 4 700050 70400 DORAL APR LTR  
 X 094931 MID-VALLEY CANDY COM 4 700050 70400 DORAL APR LTR  
 X 124920 FRANK COLUCCI, INC. 4 700050 70400 DORAL APR LTR  
 X 129850 COOK WHOL. OF MEDINA 4 700050 70400 DORAL APR LTR  
 X 154180 DERIGO SALES, INC. 4 700050 70400 DORAL APR LTR  
 X 160600 DONOHUE CANDY & TOB. 4 700050 70400 DORAL APR LTR  
 X 162800 NORMAN J. DRESSLER 4 700050 70400 DORAL APR LTR  
 X 180000 ELMIRA TOBACCO CO., 4 700050 70400 DORAL APR LTR  
 X 186350 F & T DISTRIBUTING C 4 700050 70400 DORAL APR LTR  
 X 194040 FINKLE DISTRIBUTORS, 4 700050 70400 DORAL APR LTR  
 X 203290 HARRY FOURTUNIS, INC 4 700050 70400 DORAL APR LTR

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## POSTING COMPLETED

BPEN71S2 - M2

## WORKPLAN ACTIVITY POSTING

Mar 26, 1997 - 11:24 AM

NEXT FN: —

PROGRAM: 700050 - DORAL B2GF LIGHTER PROGRAM-APRIL

PERIOD: 704-00 HH CODE: DORAL APR LTR

PACKING: 20/SKU

WHS LR	IN REGION 16		OUT REGION 16		TOTAL ACCTS	TOTAL SKUS	TOTAL OFFERS
	ACCTS	SKUS(S)	ACCTS	SKU(S)			
023880	36	38	12	12	48	50	1,000
026040	9	12	0	0	9	12	240
026300	54	83	0	0	54	83	1,660
044880	7	18	4	7	11	25	500
081120	24	25	0	0	24	25	500
085824	2	2	0	0	2	2	40
085940	81	119	0	0	81	119	2,380
088080	44	71	0	0	44	71	1,420
091800	57	71	13	14	70	85	1,700
094931	31	44	0	0	31	44	880
124920	4	4	0	0	4	4	80
129850	7	10	0	0	7	10	200
TOTAL	850	1,256	121	144	971	1,400	28,000

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